



### 2013-2014 MAJOR FINAL OUTPUTS (MFOs)

Description	Formula	Weight 2013 & 2014	Rating	Targets	
				2013	2014
<b>MFO 1: Financing &amp; Leasing Services</b>					
<b>Quantity 1:</b> Number of enterprises or institutional clients under anchor-based programs to support agricultural development and mechanization, and food supply chain enhancement	Absolute number	30%	Actual/Target x Weight (but not to exceed the weight)	5	30
<b>Quantity 2:</b> Number of individual clients under special financing/leasing programs to support government projects	Absolute number	10%	Actual/Target x Weight (but not to exceed the weight)	25	100
<b>Quantity 3:</b> Total loan portfolio	Absolute amount	30%	Actual/Target x Weight (but not to exceed the weight)	P3.1 B	P3.56 B
<b>Quality 1:</b> Net Past Due Rate	Total past due less specific loan loss provision over total portfolio	10%	Actual/Target x Weight (but not to exceed the weight)	2%	2%
<b>Timeliness 1:</b> Average no. of days to process applications from receipt of complete documentations to Board Approval.	Total actual no. of days for all applications from receipt of complete documents/ Total no. of applications processed	10%	Weight – ((Actual-Target)/ (Target)) X Weight (but not to exceed the weight)	45 days	45 days
<b>Subtotal of Weights:</b>		<b>90%</b>			
<b>GAS: Enhanced internal processes</b>					
<b>Quality 1:</b> Automation of Financial Management System	% completion based on time-table of activities	5%		50%	100%
<b>Quality 2:</b> Manualization of processes in preparation for ISO Compliance	Actual number of Manuals updated/prepared	5%		2 (BCP; Compliance)	7(Credit; Admin; Risk Mgt; Audit; Legal; Treasury)
<b>Subtotal of Weights:</b>		<b>10%</b>			
<b>TOTAL OF WEIGHTS:</b>		<b>100%</b>			


## II. Review of OPIF LogFrame

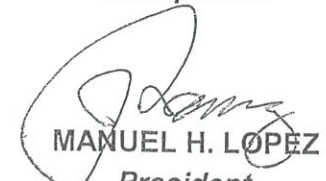
	GOCC's Submission		Agreement			
<b>Mission</b>	To provide innovative financial services that will facilitate access to capital assets that will enhance the service efficiency of government offices and increase productivity and expand capacities of private enterprises that contribute to inclusive growth and development		To provide innovative financial services that facilitate access to capital assets that will enhance service efficiency of government offices and increase productivity and expand capacity of private enterprises.			
<b>Vision</b>	The pioneering government finance company providing financing solutions to capital asset requirements of programs and projects in support of the National Government Agenda operating in all regions of the Country by 2018		The pioneering government finance company providing financing solutions to capital asset requirements of programs and projects in support of the National Government Agenda operating in all regions of the country by 2018.			
<b>Societal Goal</b>	Inclusive Growth and Poverty Reduction		Inclusive Growth and Poverty Reduction			
<b>Sector Outcome/s</b>	Financial System Made Resilient and Incusive		Financial System Made Resilient and Incusive			
<b>Organizational Outcome/s</b>	Improved access of government offices and private enterprises to financial services for capital assets.		Improved access of government offices and private enterprises to financial services for capital assets.			
<b>Major Final Outputs (MFOs)</b>		<b>2013</b>	<b>2014</b>		<b>2013</b>	<b>2014</b>
MFO 1	Financing and Leasing Services	90%	90%	Financing and Leasing Services	90%	90%
GAS	Enhanced Processes and Personnel Capability	10%	10%	Enhanced Processes	10%	10%
TOTAL		100%	100%		100%	100%

For GCG:

  
**MA. ANGELA E. IGNACIO**  
*Commissioner*

For LBP LC:

  
**GILDA E. PICO**  
*Chairperson*

  
**MANUEL H. LOPEZ**  
*President*

Agreement						Agreement	
Performance Measures						Targets	
Indicator	Formula	Weight		Rating	Data Provider	2013	2014
		2013	2014				
<b>MFO 1 - Financing &amp; Leasing Services</b>		90.00%	90.00%				
Quantity 2: Number of enterprises or institutional clients under anchor-based programs to support agricultural development and mechanization, and food supply chain enhancement	Absolute no.	30.00%	30.00%	Actual/Target x Weight (but not to exceed the weight)		5	30
Quantity 3: Number of individual clients under special financing/leasing programs to support government projects	Absolute no.	10.00%	10.00%	Actual/Target x Weight (but not to exceed the weight)		25	100
Quantity 1: Total Loan Portfolio	Absolute amount ✓	30.00%	30.00%	Actual/Target x Weight (but not to exceed the weight)		P3.1 Billion	P3.56 Billion

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Agreement Performance Measures					Agreement Targets		
Indicator	Formula	Weight		Rating	Data	2013	2014
Quality 1: Net Past Due Rate	Total past due less specific loan loss provision over total portfolio	10.00%	10.00%	Actual/Target x Weight (but not to exceed the weight)		2%	2%
Timeliness 1: Average no. of days to process applications from receipt of complete documentations to Board Approval	Total actual no. of days for all applications from receipt of complete documents/Total no. of applications processed	10.00%	10.00%	Weight - (((Actual-Target)/Target) x Weight) (but not to exceed the weight)		45 days	45 days
	Sub-total of weights:	90.00%	90.00%				

For GCG:

  
**MA ANGELA E. IGNACIO**  
 Commissioner

For LBP LC:

  
**GILDA E. PICO**  
 Chairperson

  
**MANUEL H. LOPEZ**  
 President

Agreement Performance Measures					Agreement Targets		
Indicator	Formula	Weight		Rating	Data Provider	2013	2014
		2013	2014				
<b>GAS - Enhanced Processes and Personnel Capability</b>		10.00%	10.00%				
Quality 1: Automation of Financial Management System	% completion based on time-table of activities	5.00%	5.00%			50%	100%
Manualization of processes in preparation for ISO Compliance		5.00%	5.00%			2 (BCP, Compliance)	7 (Credit, Admin, Risk Mgt., Audit, Legal, Treasury, Accounting)
Sub-total of weights:		10.00%	10.00%				
Total weights:		100.00%	100.00%				

For GCG:

  
**MA. ANGELA E. IGNACIO**  
 Commissioner

*Allan Vattang*  
*for Systems*  
*Automation*  
*& Manual*  
*Preparation*  
*per GIANNE*

For LBP LC:

  
**GILDA E. PICO**  
 Chairperson

  
**MANUEL H. LOPEZ**  
 President